

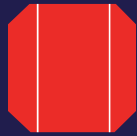


## COMPANY PROFILE



**SAICAB TECH PRIVATE LIMITED**  
CIN: U31300GJ2009PTC058392





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# COMPANY AT A GLANCE

## A TOPNOTCH PRIVATE LIMITED COMPANY INCORPORATED IN THE YEAR 2009

and begin with an objective to create a strong and a positive impact in the field of green and renewable energy since the year 2015. Offering complete turnkey based solution in the field of RENEWABLE ENERGY POWER PROJECTS as per various government policies, the company is ISO 9001 : 20015 Certified

Our group of companies are engaged into design, manufacturing, supplying, installation, testing & commissioning of various type of Product & Services required for Power transmission & distribution Solar power projects, wind energy project, wind-solar hybrid projects, Power transmission & distribution projects, electrical stations and switch-yards.

SCPL was awarded the **“THE BEST BRAND IN SOLAR ENERGY”** by hands of Honorable Energy Minister of Gujarat during the year 2018.



This recognition is a reflection of the quality of work that SCPL has done over the years, and that the “value of brand” creation is to maintain the quality along with quantity of business done with varied clients and markets over the years and consistently, SCPL further honored as **“PRIDE OF NATION “** FOR **BEST LEADERSHIP IN RENEWABLE ENERGY** by hands of Honorable Chief Minister of Gujarat in 2021.





With the broad mind set and vast experience of promoters and team, SCPL has achieved further challenging milestone by setting up Hybrid solar power plants on mountains at Kohima district of Nagaland, the project was funded by world bank, the company was further honored with “ **GUJARAT NU GAURAV** Award for “**BEST SOLAR HYBRID POWER PLANT**” by hands of Honorable Chief Minister of Gujarat in 2022.



We at SCPL take this as a responsibility, and look forward to achieving even greater heights in the near future.

With this objective in mind, Sai Cab Pvt Ltd (SCPL), has great plans for the years to come. Not only it holds a complete gamut of products and services which can deliver 360 degree solutions to its clients, but also intends to create business distributors and dealers across the country and internationally to grow its reach. Needless to say, it augurs well for the industry as a whole, as it would create more business and employment opportunities for a community at large.

# OUR SERVICES

An ISO 9001:2015 quality certified company, empanelled with various govt sectors for field of Design, Manufacturing, Supplying, Installation, Testing and commissioning of various types of products and services in the field of renewable energy, power distribution sector n PAN India

## SERVICES WE OFFER

- All types of renewable energy projects: Solar, Hybrid solar, Wind, wind-solar hybrid . Right from site identify designing, procuring, allocating and executing. This along with annual operation and maintenance services.
- Preparation of various profitable models as per state govt policies to give best return on stake holder.
- Solutions of renewable purchase obligations.
- Preparation of all legal and official drafts and agreements, such as tendering for government projects, purchase and legal agreements, technical and commercial DPR etc.
- Compliance audit of renewable power, procurement of the distribution licensees, captive generator, open access users etc. on annual basis.
- Service in preparation of renewable energy project accreditation, validation norms to be prescribed by the state & central governments, electricity regulatory commission, nodal agency for RE developer and other work related to renewable energy certification and verification for the same.
- Distribution and EPC framework for Solar energy with various hybrid solutions continues to be our major focus. The extensive experience in the field of electronics, electrical supplies, transformers, power transmission and distribution comes to the fore and works as a competitive advantage for us.

## TYPES OF EPC SERVICES

### Preface

India has emerged as the world's number one, along with United states in annual solar power generation. Solar energy is a form of energy which is widely available in abundance and has many different usages. Energy provided by the sun in 1 hour, if measured is equivalent to the energy consumed on earth in one whole year. And for this reason, there is ample opportunity to work and use this energy in comparison to any other form. Solar cells are the devices that take the sunlight energy as an input and convert it into electrical energy.

**Different types of solar energy creation and distribution services available at SCPL:**



ON GRID SOLUTIONS



OFF GRID SOLUTIONS



HYBRID SOLUTIONS



SOLAR PUMP SOLUTION



# GLANCE OF OUR INDUSTRIAL PROJECTS



PILOT PROJECT in the REMOTE VILLAGES ON MOUNTAINS at Nagaland  
Funded by WORLD BANK



Gujarat Industrial Power corporation limited





Indian Oil Corporation Limited



GCS Hospital



Ahmedabad Municipal Corporation





Government Building under GEDA



Agarwalla Timber



Paras Enterprises





Rameshwar Export



Krishna Cotton



Top Food Namkin Private Limited

# OUR NETWORK

SCPL is empowered to offer its services across the country and even internationally. Talking about are empanelled with all Nodal government agencies. Both central and state for different models wherever applicable.



WE EMPANELLED AS SYSTEM INTEGRATOR FOR GRID CONNECTED/HYBRID SOLAR POWER PLANTS FOR VARIOUS STATES/ CENTRAL GOVT ORGANISATION.

- Ministry of New and Renewable Energy (MNRE) Govt. of India.
- Solar energy corporation of India limited (SECI)
- Gujarat Energy Development Agency (GEDA)
- Gujarat Urge vikas nigam limited
- GUJARAT ENERGY TRANSMISSION CORPORATION LTD (GETCO)
- Gujarat Industrial Power corporation limited
- Nagaland Health projects funded by world bank
- Ahmedabad municipal corporation
- Jharkhand Renewable Energy Development Agency(JERDA)
- Punjab Energy Development Agency(PEDA)
- UP Renewable Energy Development Agency (UPNEDA)
- Maharashtra Energy Development Agency (MEDA)
- INDIAN OIL CORPORATION (IOCL) and many more under Grid Connected/ Hybrid Solar Power Plants Program.



# EXPONENTIAL BUSINESS GROWTH



# TEAM

We leverage the unique skills, dynamic professionalism and rich individual experiences of our core group of Technocrat Promoters as well as those of our trained and committed experience staff. We are committed to capacity building, learning, as well as acquiring and nurturing the best talent.

Our emphasis is on providing customized solution with quality, timely delivery and after sales services as and when required as per customer needs. We operate throughout India and creating our presence globally by delivering superior results consistently.

## BOARD OF DIRECTORS



### **PRAKASH SONI, CHAIRMAN AND MANAGING DIRECTOR**

Prakash Soni, is founder of company, a Technocrat holding a first class Bachelor of Engineering(BE) with Master of Business Administration (MBA Finance). He brings with him over more than 27 years of experience into Designing, Research and Development, and Manufacturing of customized product and cost effective solutions in the field of power and telecom sector globally.

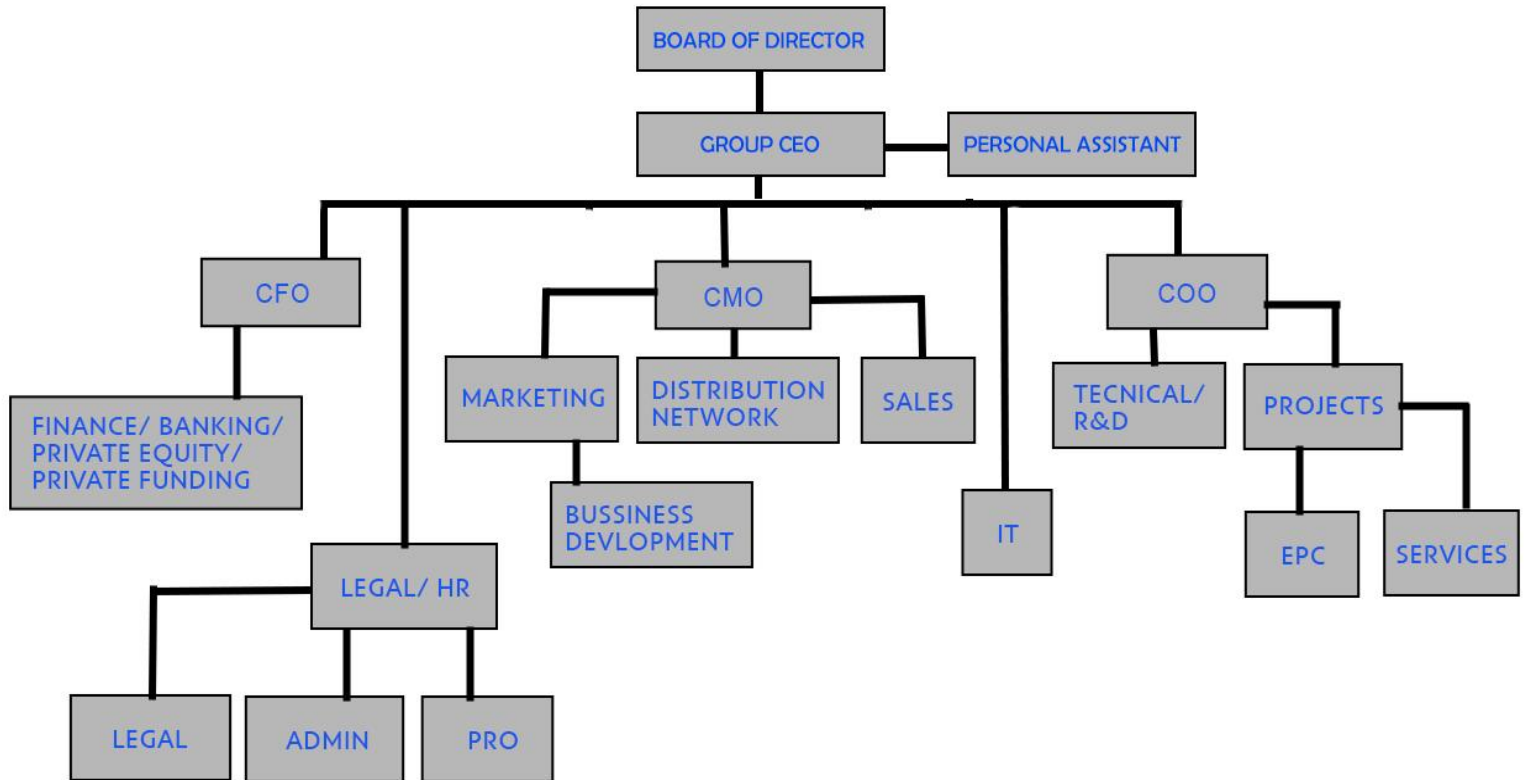


### **RENU SONI, PROMOTER DIRECTOR**

Renu Soni, is Promoter Director of company holding first class Master Science(MSc) & Master of Philosophy (M Phil).



# ORGANIZATION:



## VISION:

To emerge as the most capable and globally preferred system partner by providing cutting edge turnkey solutions in the field of Renewable energy through continuous innovation, team spirit and strong technical partnerships.

## MISSION:

To be amongst the most admired renewable power generation & distribution companies in the country by 2025.

## VALUES:

Integrity / Accountability / Transparency

# “THE OPPORTUNITY IS AS BIG AS THE SUN ITSELF”

Become our distributor and dealership partners



Residential



Commercial



Industrial



Education



Healthcare



Government  
& Semi Govt.



Agriculture



## GREEN ECONOMY

Increasing demand and increasing cost have shifted focus of consumers to cost effective and efficient Solar Rooftop systems in both Residential and Industrial Sector.

- Increasing awareness towards an environment- friendly energy.
- Continuous improvement in technology and efficiency of Solar Systems.
- Support and promotion by Govt. of India by way of 40% subsidy\*/ depreciation benefits to the end-user.
- Unlimited potential to harness Solar energy in India.

As our channel & business partner, you get a great opportunity to partner and work in the solar industry. Considered as one of the fastest growing, the solar industry as whole has a lot of potential to make a very successful business.

If you have a good network of clientele, goodwill from your previous business to carry it forward and suitably financially planned, we at SCPL can offer a strong arm to make a very lucrative business for you.

We will offer you the requisite product , technical and financial training for you to offer services for solar distribution on the behalf of the company.



# SUPPORT TO GROW YOUR BUSINESS

As our channel & business partner, you get a great opportunity to partner and work in the solar industry. Considered as one of the fastest growing, the solar industry as whole has a lot of potential to make a very successful business. If you have a good network of clientele, goodwill from your previous business to carry it forward and suitably financially planned, we at SCPL can offer a strong arm to make a very lucrative business for you.

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Training and Basic Understanding of the product(s) and the service(s):

## FOR DEALERS and DISTRIBUTORS

How to show the benefits to the end consumer in terms of:

- 1) Subsidies 2) Depreciation 3) Curbing power transmission
- 4) ROI in investment made 5) Government regulations

Site & Plant visits to understand the basic nuances of the business

How to prospect a customer

After sales support

MARKET:  
Anywhere and everywhere in India

## THERE ARE TWO BROAD CHANNELS

**1. Distributor partner :** As distributor partner you get a chance to own a part of the business. Its like partnering for per client basis. Needless to say, the returns on investments can be higher here. As a company we would expect you to have your own on ground team to execute the order apart from liaising with us on the orders being received. There would be requirement of capital investment on project to project basis as well. SCPL would be providing with all the technical and execution guidance (Supervision) also invest in CAPEX as and when required.

You would also have the power and responsibility to grow the network, by appointing dealers under your company. These dealers can then create leads and pass it onto you and us for a joint execution strategy.

**2. Dealership partner :** As a dealer, you would required to source and generate business , clients for the company. Necessary training on products, technicalities and financial structuring would and can be provided to you. In this structure, the entire investment on CAPEX and execution would be done by the company and therefore the percentage of revenues would be though significant, but comparatively lessor than the distributor partner.

In both the partnership models, the opportunities are immense and we at SCPL would ensure complete and efficient support on deliverables as planned.

# WE PROMISE TO DELIVER, WE DELIVER ON OUR PROMISE

1. Will ensure minimized cost in implementation of the project
2. Will study the infrastructural requirements correctly and offer best of solutions accordingly.
3. Will ensure the quality of panels, ancillaries are of the highest quality which offers long term durability and maximum possible power output.
4. Low on maintenance and efficiency of “after sales service” will be our priority.
5. Ensuring the subsidies offered by the government is passed on to you correctly and on time
6. Other legal formalities which needs to be catered to will be done so by our team to ensure that minimum time of yours is required.

## SAI CAB TECH IS A “ONE STOP SOLUTION” PROVIDER FOR ALL YOUR SOLAR NEEDS.

Right from implementing the project, to clearing the legal formalities, to ensure maximum power output is achieved with minimum losses & finally ensuring that there are no or minimalistic maintenance required.



# OVER 5000 + PROJECTS EXECUTED SUCCESSFULLY

## TRUSTED BY





# YOU CAN REACH US



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# THANK YOU